RAFIK AHMED SAID
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SUMMARY

An experienced director/manager with professional IT skills and more than twenty-five years of experience. Main areas of strength are in Project/Program Management, Social Development, Information Technology and Public Key Infrastructure technology (PKI). Completed all VeriSign certifications from California (USA), and is SANS certified. Additionally, has gained great experience in PM, completed all necessary PMP studies (Project Management Professional, Mena Chapter-Egypt).

Major milestones:

- Initiated the Egyptian Health Exchange Platform project with Ministry of Health.
- Tahya Misr Fund (Successful Planning and kick-off of the Presidential Initiative Nour Haya "Prevention of Blindness in Egypt").
- Ahl Masr Burn Hospital in New Cairo (Delivered Phase one: Design and permits)
- New TahrirNews' premises (Construction, Infrastructure, Editorial System, Security Systems and Online Systems.
- Changed voting procedure in Egypt from using (Voting ID) to (National ID) as well as abroad voting.
- Government Certificate Authority project (Ministry of Finance premises).
- National Certificate Authority project (ITIDA premises)
- Smart Card issuing centre (Egyptian General Intelligence Service)
- Egyptian Digital Signature Law (2004)
- Worked with the United Nation Development Programme and the Social Fund for Development on establishing four Training and Technical Assistance centres in four governorates (Project BEST).
- Consultant for the Ministry of State for Administrative Development and the National Defence Council.

PERSONAL INFORMATION

Date of Birth: February 13th, 1973.
Nationality: Egyptian.

LANGUAGES

Proficient Arabic and English.

EDUCATION

1991 – 1996 Sadat Academy for Management Sciences.
B.Sc. Business Administration and Computer Science.

CERTIFICATES

- GIAC® (SANS) security essentials certified.
- VeriSign® certified Administrator (VeriSign, California - United States).
- VeriSign® certified Engineer (VeriSign, California - United States).
- VeriSign® certified Professional Service Engineer (VeriSign, California - United States).
- VeriSign® Project Management (VeriSign, California - United States).

COURSES

- PMI Project Management Professional (Mena Chapter-Egypt).
- Project Management for IT Professionals (American Chamber of Commerce-Egypt).
- Time Management (Franklin Covey®-Egypt).
- Financial Analysis (Career 2000-Egypt).
- Training Needs Assessment (American Chamber of Commerce-Egypt).
- PKI – Securing E-Commerce (VeriSign, California - United States).
- ISS® System Scanner.
- ISS® Realsecure.
- ISS® Internet Scanner.
- RadWorks® Commercial course (Applicare®, The Netherlands).
- RadWorks® Technical course (Applicare®, The Netherlands).

COMPUTER SKILLS

- Public Key Infrastructure.

Internet Security Solution (ISS):

- System Scanner.
- Realsecure.
- Internet Scanner.

Strong knowledge of graphic applications:

- Adobe Photoshop®
- CorelDraw®

Strong knowledge of Microsoft products:

- Microsoft Office®
- Microsoft Windows®
- Microsoft FrontPage®
- Microsoft IIS®

Strong knowledge of pre-printing preparations:

- Digital Photo retouching.
- Color separation.
- Digital Montage.

EXPERIENCE:

ARcorp **May 2023 – Present**
Group Abroad Projects Manager
- Responsibilities:
    - Prosecution Office (Governance of Personal Certificates project).
    - Ministry of Interior (Work Permits and Passports insurance project).
    - Ministry of Interior (Fire/civil defense project).
    - Ministry of Health (Digital Transformation project)
    - Africa Projects (Sierra Leone, Nigeria, Tanzania,…).

Ahl Masr Foundation **June 2022 – March 2023**
Director, Healthcare and Development Sector
- Responsibilities:
    - Managing the process of burn victims' treatment.
    - Managing all development projects in the foundation.

Ahl Masr Foundation **November 2020 – June 2022**
Program Manager
- Responsibilities:
    - Establishing a new "Volunteers program" to serve the foundation's projects.
    - Project manager "Haya Karima" initiative.

Tahya Misr Fund **June 2018 – January 2020**
Initiative Director
- Responsibilities:
    - Director of the presidential initiative "Nour Haya" for the Prevention of Blindness in Egypt

Ahl Masr Foundation **June 2016 – February 2018**
Ahl Masr Burn Hospital Project Director
- Responsibilities:
    - Managing all project aspects with stakeholders and different committees
    - Managed project related tenders.
    - Responsible for all governmental permits
    - Managed project related issues with Ministry of Defense

InHouse Marketing & Communication **July 2014 – May 2016**
Online Services Director
- Responsibilities:
    - Managing IT teams (Web Design – Development – Help Desk)
    - Supervision of account handling for Governmental projects
    - Managing offshore projects (UK – KSA) branches

Tahrir Newspaper, Consultant **July 2013 – July 2014**
- Main achievements:
    - Successful implementation of the Editorial workflow management system (EseayNews)
    - Planned and implemented new infrastructure in the new company building
    - Managed several implementations e.g. VOIP system, Video Wall, IPTV, Online Radio, Access Control…

- Established IT Team (Interview, Hiring and Training)

Information Technology & Security Consultant **December 2009 – July 2013**

- Main achievements:
  - Member in two government committees studying e-voting for Egypt; Information Technology Industry Development Agency, Ministry of Communications and Information Technology
  - InHouse Advertising Agency DVB monitoring and recording system.
  - Attract Advertising Agency DVB monitoring and recording system.
  - Namma Shipping Lines Oracle Financial Suite implementation (Owned by Nesma Holding, KSA).
- Sample consulting clients:
  - I-Score (Egyptian Credit Bureau)
  - IBM
  - HP
  - ECC (Egypt Cyber Center).
  - ACT
  - RedSea International Petroleum Services.
  - Ultraextract
  - InterCare
  - Attract Advertising Agency.
  - Advanced Integrated Systems (AIS).
  - Egypt Aluminum.

ProSIS (Professional Services and Integrated Solutions) **August 2008 – December 2009**
Business Development Consultant
Main achievements:

- Banque Du Caire; internet banking security.
- Egypt Trust; ISO27001 Certificate preparation.
- ECC; ISO27001 Certificate preparation.
- Ministry of Interior; PKI system.

Ministry of State for Administrative Development (Assigned by UNDP) **May 2006 – May 2009**
PKI & Security Consultant – CA Project Manager

- Consultant and Project Manager for the Government Certificate Authority Project (Gov-CA).
- Member in several committees with different government agencies and ministries.
- Consultant for the infrastructure operation unit.

SNS Egypt (Security & Network Services) **December 2004 – February 2006**
PKI &Security Consultant

- Managed major clients' accounts (Vodafone, Oriental Weavers, CIB, UBE, Promo-Seven…).
- Project Manager for Security and PKI projects.

PROJECT E-TRACE (Assigned by UNIDO) **November 2004**
IT Consultant

- Prepared the IT plan for the project.
- Prepared the security policies.
- Prepared tender documents for the IT infrastructure.

- Planned software requirements for the project.

PROJECT BEST (UNDP/SFD) **July 2003 – November 2004**
Training and IT Director

- Was in charge of all IT related issues within the Project Management Unit.
- Acted as an IT consultant for 4 Integrated Business Support Centers.
- Coordinated, designed, and delivered IT training courses.
- Promoted and facilitated contacts between the Integrated Business Support Centers (IBSC) and national and international marketing organizations and other customers for products and services supported by IBSCs.
- Was responsible for HR management.
- Reported directly to the national Project Director.

PYRAMID TECHNOLOGY, (PT Trust) Cairo, Egypt **February 2002 – December 2004**

Information Security **July 2003 – December 2004**
Consultant

- Project manager for Security projects.
- Participated in business planning for PKI products.
- Participated in proposals, bids and contracts preparation.
- Reported to CTO & Sales Director.

Professional Service Consultant **February 2002 – July 2003**

- VeriSign products specialist, ISS products specialist, Network security, PKI solution for e-business and web applications.
- Project Manager for Security projects.
- High end products customer support.
- Reported to PSO manager & CTO.

CLOROX, **January 2001 – January 2002**
Cairo, Egypt
IT Manager - Financial Analyst

- Implemented "Scala" ERP across the organization.
- Was responsible for producing necessary trend analysis and economic evaluation of company projects, conducting company cost analysis, forecasting and budgeting.
- Provided analytical support for brand and marketing projects.
- Reported directly to the CEO.

MEDICAL INFORMATION SYSTEMS M.E. **June 1997 –December 1999**
Medical Digital Imaging specialist

- Project Manager for Dicom Systems and medical imaging networks projects in Egypt and the Middle East.
- Responsible for supporting customer needs in medical imaging networks such as "Teleradiology, Dicom connectivity, medical images distribution, Networking, and others in the Middle East area.